| | 2019 YTD | 2019 YTD | Budget | | 2020 |
|--|-----------------|---------------|--------------------|---------------|---------------|
| | Actuals | Budget | Favorable/ | 2019 | Proposed |
| | 1/1-10/31/19 | 1/1-10/31/19 | (Unfavorable) | Budget | Budget |
| OPERATING REVENUES | | | | | |
| Design Review Fees | 12,000 | - | 12,000 | | |
| Dues - Cabins | 124,320 | 124,320 | - | 165,760 | 165,760 |
| Dues - Commercial | 10,920 | 14,280 | (3,360) | 19,040 | 14,560 |
| Dues - Home sites | 349,352 | 361,760 | (12,408) | 361,760 | 361,760 |
| Dues - Mountain Meadows | 122,640 | 122,640 | 2 000 | 163,520 | 163,520 |
| Dues - TS Lodge & Spa | 7,899 | 5,000 | 2,899 | 5,000 | 5,000 |
| Finance Charges/Late Fees | 7,128 | 300 | 6,828 | 300 300 | 300 300 |
| House Sign Sales | | 206 | - 250 | | |
| Interest Income Bank Irrigation Fees from Home sites | 5,564 27,380 | 206 28,440 | 5,358 (1,060) | 275 28,440 | 275 30,240 |
| Lot Transfer Fee | 2,600 | 375 | 2,225 | 500 | 1,000 |
| P.O. Box Rent | 1,812 | 1,740 | 72 | 1,740 | 3,180 |
| Miscellaneous | 1,612 | 1,740 | 72 | 1,740 | 3,180 |
| Wiscenarieous | | | | | |
| Total Operating Revenue | 671,614 | 659,061 | 12,553 | 746,635 | 745,895 |
| | | | | | |
| OPERATING EXPENSES | 0.603 | 0.000 | (603) | 0.000 | 0.000 |
| Architectural Review | 8,693 | 8,000 | (693) | 8,000 | 8,000 |
| Bank Fee | 300 | 250 | (50) | 250 | 250 |
| Buildings Maintenance | 10.206 | 0.000 | (2.206) | - 0.000 | - 000 |
| Grounds | 10,306 | 8,000 | (2,306) | 8,000 | 8,000 |
| Landscaping | 2,511 | 3,750 | 1,239 | 5,000 | 5,000 |
| Weed Control, Fertilization, Tree Spraying Mailbox Maintenance | 29,403 1,891 | 25,000 500 | (4,403) (1,391) | 25,000 500 | 25,000 500 |
| Common Area Maintenance | 48,286 | 55,000 | 6,714 | 55,000 | 65,000 |
| CPA Accounting | 40,200 | 33,000 | 0,714 | 1,000 | 1,000 |
| Fence Repair | 10,466 | 2,000 | (8,466) | 2,000 | 2,000 |
| Gen Liability Insurance | 4,710 | 4,800 | 90 | 4,800 | 4,800 |
| House Signs Cost | 1,485 | 300 | (1,185) | 300 | 300 |
| Irrigation (TS-Club Qtrly Fees) | 29,880 | 28,080 | (1,800) | 28,080 | 29,880 |
| Water Rights | - | | - | 1,000 | 1,000 |
| Irrigation Maintenance | | - | 1,754 | 16,000 | 16,000 |
| Common Area Irrgtn Mnt. | 9,959 | 12,000 | _,, | - | |
| Club Irrgtn Mnt. | 288 | - | | - | _ |
| Legal Fees | 10,947 | 10,000 | (947) | 10,000 | 10,000 |
| Maintenance/Replacement Reserve | 159,750 | 159,750 | - | 319,500 | 315,000 |
| Management Fee - GTPM | 72,120 | 57,696 | (14,424) | 86,544 | 89,136 |
| Meeting Expenses-HOA | 1,601 | 1,125 | (476) | 1,500 | 1,500 |
| Office Supplies and Postage | 4,514 | 3,000 | (1,514) | 4,000 | 4,000 |
| Pond Maintenance | - | - | - | 12,000 | 10,000 |
| Road/Bridge/Path/Sign Maintenance | - | - | - | 15,000 | 10,000 |
| Signage | - | - | - | 3,500 | 3,500 |
| Snow Removal | 126,493 | 80,000 | (46,493) | 80,000 | 80,000 |
| Special Projects (TS Social) | 6,048 | 5,000 | (1,048) | 5,000 | 5,000 |
| Street Light Repairs and Maintenance | 2,615 | 4,500 | 1,885 | 6,000 | 4,000 |
| Taxes (Income / Property) | 81 | 1,000 | 919 | 4,000 | 4,000 |
| Utilities | - | 36,667 | 3,486 | 44,000 | 44,000 |
| Common Area Utilities | 13,822 | - | | - | - |
| Pump Utilities (Fall Rvr) | 19,359 | - | | - | - |
| Website Maintenance | 240 | 375 | 135 | 500 | 500 |
| Total Operating Expenses | 575,766 | 506,793 | (68,973) | 746,474 | 747,366 |
| Net Operating Income/(Expense) | \$ 95,848 | \$ 152,269 | (56,420) | \$ 161 | \$ (1,471) |
| the operating modifier (Expense) | 7 33,040 | 7 132,203 | (30,420) | 7 101 | Y (1,7,1) |

Non-Operational Expenses

| Nelson Engineering | 11,464 |
|--------------------------------------|--------------|
| Hunt Construction (Sealing of Roads) | 55,110 |
| With the Grain (Mailboxes) | 24,441 |
| | \$ 91,015 |

TETON SPRINGS HOME OWNERS ASSOCIATION Statement of Assets and Liabilities - Cash Basis 10/31/19

Assets

| Cash - Operating | \$ 101,277 |
|----------------------------|---------------|
| Cash - Maintenance Reserve | 1,990,791 |
| - Performance Deposits | 196,020 |

Total Assets 2,288,088

Liabilites

| Equity | | | |
|-------------------|---|---|-----------|
| Restricted | | | 2,186,811 |
| Unrestricted | | | 101,277 |
| Total Liabilities | Ç | 5 | 2,288,088 |